

[Your Business Name]

[Street Address], [City, ST ZIP]

[Phone] · [Email] · [Website]

[License # if your state requires one] · Insured: [Carrier]

ESTIMATE

Estimate # [EST-0001]

Date [MM/DD/YYYY]

Valid for [30] days, until [MM/DD/YYYY]

CUSTOMER	[Customer Name]	PROPERTY	[Street, City, ST ZIP]
PHONE	[Phone]	STORIES / SIDING	[1 / 2 / 3] · [vinyl / brick / stucco / wood]
EMAIL	[Email]	MEASURED BY	[Satellite map / on site / customer photos]

SERVICES

SERVICE	SURFACE	AREA / SIZE	RATE	AMOUNT
[House wash (soft wash)]	[Vinyl siding, soffits, gutter faces]	[2,400 sq ft home]	[\$0.00 or tier]	[\$0.00]
[Driveway and walkway (surface cleaner)]	[Concrete]	[800 sq ft]	[\$0.00 / sq ft]	[\$0.00]
[Gutter brightening]	[Gutter faces]	[180 linear ft]	[\$0.00 / linear ft]	[\$0.00]

Subtotal \$[0.00]

Sales tax ([0]%, if it applies) \$[0.00]

Total, all services listed **\$[0.00]**

Deposit to book (jobs over [\$X]) \$[0.00]

CHOOSE YOUR OPTION

Prefer a package? Pick one. The price of the option you choose replaces the total above.

OPTION A · GOOD House wash Soft wash of siding, soffits and gutter faces \$ _____ ☐ I choose Option A	OPTION B · BETTER House wash + driveway Everything in A, plus driveway and front walk \$ _____ ☐ I choose Option B	OPTION C · BEST House + driveway + gutter brightening Everything in B, plus tiger striping off the gutter faces \$ _____ ☐ I choose Option C
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WHAT'S INCLUDED

- ✓ Walkaround with you before we start, with before photos
- ✓ Pre-wet and rinse plants near the work area (covered where practical)
- ✓ Soft wash of siding, soffits, fascia and the outside of gutters (house wash)
- ✓ Surface cleaner on flatwork, then rinse and post-treat
- ✓ Low-pressure rinse of windows and screens (not window cleaning)

NOT INCLUDED UNLESS LISTED ABOVE

- **Tiger striping** (black streaks on gutters): needs gutter brightening
- **Hard water spots** on glass: billed as time and materials if requested
- **Oxidation or chalking**: washing can't restore faded paint or siding
- **Rust, oil, irrigation and fertilizer stains**: add-on, results not guaranteed
- **Gutter clean-out, window cleaning, sealing** unless listed above

PRE-EXISTING CONDITIONS NOTED AT THE WALKAROUND

- | | | |
|--|---|--|
| ☐ Oxidized / chalky siding | ☐ Failed window seals (fogged glass) | ☐ Loose or peeling paint |
| ☐ Cracked or spalled concrete | ☐ Damaged or missing screens | ☐ Plants close to the work area |

Where / notes: _____

Before photos taken: ☐ Yes, [#] photos on file

Customer initials: _____

TERMS

- 1. Water and power.** You provide a working outdoor spigot [and an outdoor outlet] at no charge.
- 2. Weather.** Rain, wind or freezing temperatures can move your date. We reschedule at no charge and tell you as early as we can.
- 3. Price confirmed on arrival.** This price is based on [satellite measurements / your photos / what you told us]. If the property is different (size, stories, surfaces, condition), we confirm any change with you before we start.
- 4. Payment.** Due on completion: card, ACH or check. If you're not home, we text you a payment link. [Late fee: \$[X] after [X] days.]

5. **Deposit.** Jobs over [\$X] need a [X]% deposit to book. It's credited to your invoice.

6. **Cancellation.** Cancel or reschedule at least 24 hours before your appointment, or a [\$X] fee applies.

7. **Stop-work.** If you ask us to stop after work has started, the full estimated price is due.

8. **Pre-existing conditions.** Conditions marked above or shown in our before photos were there before we started. We're not responsible for them.

9. **Prep.** Please close windows and doors, move cars and fragile items away from the work area, and keep pets inside.

APPROVAL

Approve online: [link] or sign below. Signing or approving online means you accept this estimate and its terms.

☐ A☐ B☐ C

Total \$_____

Option chosen

Customer signature

Date

[Your Name], [Your Business Name]

Date

EXAMPLE Filled-in estimate. Fictional business and customer. Prices use the EXAMPLE rates from the WashBid price sheet, not market rates.

Example Wash Co.

100 Sample Rd, Anytown, USA
(555) 010-0100 · office@example.com · example.com
Fully insured: certificate on request

ESTIMATE

Estimate # **EST-1042**

Date **04/08/2026**

Valid for **30 days, until 05/08/2026**

CUSTOMER	Jordan Sample	PROPERTY	123 Example St, Anytown, USA
PHONE	(555) 010-0123	STORIES / SIDING	2 stories · vinyl
EMAIL	jordan@example.com	MEASURED BY	Satellite map + customer photos

SERVICES

SERVICE	SURFACE	AREA / SIZE	RATE	AMOUNT
House wash (soft wash)	Vinyl siding, soffits, gutter faces	2-story, 2,400 sq ft home	2-story tier	\$494.00
Driveway + front walk (surface cleaner, post-treat)	Concrete	800 sq ft	\$0.20 / sq ft	\$160.00
Gutter brightening (outside faces)	Aluminum gutters	180 linear ft	\$1.50 / linear ft	\$270.00
Subtotal				\$924.00
Sales tax (not taxed in this example)				\$0.00
Total, all services listed				\$924.00
Deposit to book (jobs over \$1,000)				Not required

CHOOSE YOUR OPTION

Prefer a package? Pick one. The price of the option you choose replaces the total above.

OPTION A · GOOD House wash Soft wash of siding, soffits and gutter faces \$494 ☐ I choose Option A	OPTION B · BETTER House wash + driveway Everything in A, plus driveway and front walk \$654 ☒ Chosen	OPTION C · BEST House + driveway + gutter brightening Everything in B, plus tiger striping off the gutter faces \$924 ☐ I choose Option C
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WHAT'S INCLUDED

- ✓ Walkaround with you before we start, with before photos
- ✓ Pre-wet and rinse plants near the work area (covered where practical)
- ✓ Soft wash of siding, soffits, fascia and the outside of gutters (house wash)
- ✓ Surface cleaner on flatwork, then rinse and post-treat
- ✓ Low-pressure rinse of windows and screens (not window cleaning)

NOT INCLUDED UNLESS LISTED ABOVE

- **Tiger striping** (black streaks on gutters): needs gutter brightening
- **Hard water spots** on glass: billed as time and materials if requested
- **Oxidation or chalking**: washing can't restore faded paint or siding
- **Rust, oil, irrigation and fertilizer stains**: add-on, results not guaranteed
- **Gutter clean-out, window cleaning, sealing** unless listed above

PRE-EXISTING CONDITIONS NOTED AT THE WALKAROUND

- | | | |
|---|--|---|
| ☒ Oxidized / chalky siding | ☒ Failed window seals (fogged glass) | ☐ Loose or peeling paint |
| ☒ Cracked or spalled concrete | ☐ Damaged or missing screens | ☒ Plants close to the work area |

Where / notes: chalky siding on north wall; 2 fogged upstairs windows (front); crack across driveway by garage; rose bed along front wall (pre-wet and rinse).

Before photos taken: ☒ Yes, 14 photos on file

Customer initials: JS

TERMS

- 1. Water and power.** You provide a working outdoor spigot at no charge.
- 2. Weather.** Rain, wind or freezing temperatures can move your date. We reschedule at no charge and tell you as early as we can.
- 3. Price confirmed on arrival.** This price is based on satellite measurements and your photos. If the property is different (size, stories, surfaces, condition), we confirm any change with you before we start.
- 4. Payment.** Due on completion: card, ACH or check. If you're not home, we text you a payment link. Late fee: \$25 after 15 days.
- 5. Deposit.** Jobs over \$1,000 need a 20% deposit to book. It's credited to your invoice.
- 6. Cancellation.** Cancel or reschedule at least 24 hours before your appointment, or a \$50 fee applies.

7. **Stop-work.** If you ask us to stop after work has started, the full estimated price is due.

8. **Pre-existing conditions.** Conditions marked above or shown in our before photos were there before we started. We're not responsible for them.
9. **Prep.** Please close windows and doors, move cars and fragile items away from the work area, and keep pets inside.

APPROVAL

Approve online: <example.com/approve/EST-1042> or sign below. Signing or approving online means you accept this estimate and its terms.

☒ Option B Total \$654.00 Option chosen	Jordan Sample (approved online) Customer signature Alex Example Alex Example, Example Wash Co.	04/09/2026 Date 04/08/2026 Date
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